



GENERAL TERMS AND CONDITIONS OF SALE

I. GENERAL PROVISIONS

1. These GENERAL TERMS AND CONDITIONS OF SALE, hereinafter referred to as GTC, are the standard contractual terms applicable to all business transactions concluded between **AFER BULGARIA EOOD.**, hereinafter referred to as the SELLER, as one party, and a natural person or legal entity, hereinafter referred to as the BUYER, as the other party, where the SELLER undertakes to transfer the ownership of and deliver, and the BUYER undertakes to pay for and accept the goods it has ordered.
2. Each transaction between the SELLER and the BUYER, hereinafter collectively referred to as the PARTIES, shall be subject to a sale and purchase contract, hereinafter referred to as the CONTRACT, specifying the special conditions agreed by the PARTIES. The CONTRACT shall specify the parameters of the concluded transaction in terms of type and description of the goods, quantity, packaging, price, delivery time, etc., as well as explicitly set out any deviations from these GTC, if such deviations have been agreed between the PARTIES. By signing the CONTRACT, the BUYER accepts and agrees that these GTC are binding. The CONTRACT shall become effective between the PARTIES from the moment the BUYER pays the full amount of the guarantee deposit under item 30 of these GTC.
3. The combination of the special conditions set out in the CONTRACT and these GTC comprises the entire agreement reached between the PARTIES in relation to the sale of the goods. All prior commitments, exchanged offers and counter-offers and other prior arrangements and agreements shall be binding on the PARTIES only if they are incorporated into the CONTRACT concluded between them.

II. INFORMATION REGARDING THE GOODS AND/OR SERVICE

4. Any statements made by the SELLER in printed materials and/or mass media and/or on a website regarding prices, technical and/or quality parameters or other information about the offered goods shall be binding on it only if that information is expressly stated in the CONTRACT.
5. Any samples of goods provided to the BUYER shall be for reference only and the SELLER shall not be liable for the full conformity of the delivered goods with the sample.
6. Any commercial information provided about the goods, including samples, analyses, as well as any price proposals (offers) made, shall be used by the PARTIES for the sole purpose of concluding the CONTRACT, and the BUYER shall not be entitled to disseminate it or provide it directly or indirectly to third parties.

III. ORDERING AND SHIPPING OF THE AGREED QUANTITIES

7. The BUYER shall be obliged to order and accept all the agreed quantities of the goods subject to the CONTRACT within the contractual term.
8. Allocation of the daily quantities under the CONTRACT.
 - i. The maximum daily dispatch of the agreed quantities shall be planned and agreed in the form of an indicative daily schedule upon signing of the sale and purchase CONTRACT, depending on the operating capacity of the SELLER and the number of working days during the term of execution of the CONTRACT.
 - ii. If no indicative schedule, within the meaning of the preceding paragraph, is agreed in the CONTRACT, the SELLER shall be obliged to deliver the goods in equal daily batches for each

- individual product subject to the CONTRACT within the agreed term.
9. The scheduling of the daily shipments, in the event that the BUYER wishes to receive daily quantities of goods other than those specified in the indicative schedule within the meaning of item 8(i) above, and in the absence of such schedule – the quantities due under the terms of item 8(ii) above, shall be carried out in the following order:
- i. On weekly basis, the BUYER, using the client portal available at <https://clients.agropolychim.bg>, shall upload its orders for expedition with its own transport specifying the concrete product, origin, package and planned (forecasted) for loading quantities under the CONTRACT (for FCA orders, Incoterms 2020). These quantities shall be allocated in each and every separate day of following week. The BUYER shall be able to select products, origin, packaging only from pre-approved lists of the SELLER which are available to the BUYER on the SELLER's portal. On weekly basis, the Buyer shall order requested quantities for shipment by Seller's means of transport (for DAP orders, Incoterms 2020). These quantities shall be allocated in each and every separate day of following week. In this case, after submitting the order, the BUYER shall receive from the SELLER a price offer for the transport service through the customer portal, which price should be confirmed or refused by the BUYER through the portal no later than 1 (one) day before the first date of loading.
 - ii. Weekly planning orders are accepted until 5:30 p.m. every Thursday of the week preceding the week of shipment of the goods.
 - iii. Weekly planning orders are reviewed, approved and/or amended by the SELLER between 10:30 a.m. and 11:30 a.m. every Friday of the week preceding the week of shipment of the goods. Any approvals and amendments shall be visible to the BUYER on the client portal and after making them, it shall be regarded as notified.
 - iv. Amended or approved order quantities shall be considered final and the BUYER shall be able to request shipping accordingly.
 - v. Notwithstanding the above, orders can also be accepted for the current week, but not later than 1 (one) day before the shipping – for FCA orders, and not later than 3 (three) days – for DAP orders, but only if the SELLER has the availability and capability to execute them.
 - vi. Shipping orders for the same calendar day shall not be accepted and fulfilled.
 - vii. The BUYER shall be entitled to reduce its estimate of the order within 24 hours prior to time of dispatch, but not later than 12:00 p.m. on the previous day, subject to the terms of item 11(ii) below.
 - viii. All orders in the client portal are tagged with a status depending on the progress of their approval. The BUYER is obligated to monitor the current status of its orders.
10. Nomination of vehicles.
- i. After the Seller's approval of the shipping orders for particular dates, time ranges will be available for the BUYER in the client portal to be selected and booked. The vacant time ranges shall be visible to the BUYER in the portal at the start of the process of nominating the vehicles.
 - ii. The duration of a time range is 3 hours and the first one starts at 12:01 a.m. every day.
 - iii. The quantities available for shipping within a certain time range shall be determined by the Seller depending on its current operating capability and shall be exhausted in the sequence of the received nominations.
 - iv. The time ranges booked and the vehicles nominated for already approved shipping orders do not require additional approval by the SELLER. This allows the BUYER to specify the details of each shipment at any time of the day for the current or following week using all vacant time ranges.

- v. Shipping orders, which are not prepaid or insured by a credit limit in the Seller's system shall be automatically blocked upon their presence until they are financially secured.
 - vi. In the event that the BUYER fails to execute the dispatch booked for a specific time range due to absence of the vehicle or lack of financial coverage, the requested quantity shall be loaded during a subsequent time range after the processing of all vehicles nominated for this specific time range at the discretion of the SELLER. The SELLER does not guarantee that the loading of the respective vehicle shall take place on the same calendar date on which the initial dispatch request is made.
 - vii. If the SELLER is responsible for a vehicle's failure to meet its 3-hour time range, it shall be loaded as early as possible during the next time range before all other vehicles nominated for that range, even if this requires an extension of the term of the CONTRACT in respect of the quantities concerned.
11. Deviation from the approved shipping plan.
- i. The quantities agreed in accordance with the indicative schedule referred to in item 8(i) shall be considered as the baseline for the purpose of specific planning and approval of the daily dispatch between the BUYER and the SELLER. The SELLER shall have no obligation to accept and fulfil orders of quantities of goods in excess of the previously agreed daily volume pursuant to item 8(i) above or, in the absence of such agreed volume, in excess of the quantities of goods due under the terms of item 8(ii) above.
 - ii. The approved daily quantity according to the weekly planning procedure of each CONTRACT (item 9) may be increased/decreased on BUYER's request up to 15 % of the approved volume for the respective day (rounded up to the weight of one shipping unit – 25 tonnes). Each request for increase shall be subject to approval by the SELLER.
 - iii. If, through the BUYER's fault, the actual daily quantity loaded is smaller

than the quantity approved by the SELLER and the outstanding quantity exceeds 15% (rounded up to the weight of one loading unit - 25 tonnes), the BUYER shall owe a penalty in accordance with the procedure laid down in item 68 of these GTC.

IV. DELIVERY OF THE GOODS

- 12. Except as otherwise provided in the CONTRACT, the delivery condition for the goods by the SELLER to the BUYER is in the warehouse of AGROPOLYCHIM AD in the town of Devnya, loaded on a carrier's means of transport (Free Carrier (FCA)), according to INCOTERMS 2020, developed and published by the International Chamber of Commerce in Paris (ICC).
- 13. The delivery of the goods subject to the CONTRACT shall be carried out on the basis of electronic dispatch requests generated by the electronic customer portal of the SELLER under the terms and within the deadlines specified in the preceding Section III. Requests for rail transport can be made by e-mail. The dispatch requests must contain: shipment date; description of the goods; packaging; quantity; place of unloading the goods; date of unloading of the goods; name and address of the final recipient of the goods (consignee), if different from the BUYER, declarations, confirmations and/or notifications related to the organization of transportation. In addition to the above, the following shall also be indicated in the requests for delivery:
 - for road transport – registration plate number of the vehicle (tow truck); registration plate number of the trailer; name, surname and PIN of the vehicle driver; ID card or passport number (for foreign drivers);
 - for railway transport – number of wagons, registration numbers of the wagons.
- 14. Unless otherwise agreed in the CONTRACT, the SELLER shall be under an obligation to deliver the goods in accordance with the terms of item 8(ii) of these GTC.
- 15. In the event that no time period has been agreed for the delivery of the goods, the time period shall commence on the date of signature of the CONTRACT.
- 16. The date of fulfilment of the SELLER's obligations under this CONTRACT shall be the date of loading the goods, reflected in the

taking-over certificate accompanying the goods, unless otherwise provided for in the CONTRACT.

17. The SELLER shall fulfil its obligations under the CONTRACT by loading the goods on the vehicle (car, railway wagon, etc.), whether rented by the BUYER or provided by the SELLER, or by handing over the goods to a shipping agent designated by the BUYER, unless otherwise provided for in the CONTRACT.
18. Following the delivery of the goods by the SELLER to the BUYER, the BUYER shall be responsible for any damage caused by its failure to comply with the applicable provisions of the regulations referred to in Section XII.
19. The quantity of the goods handed over to the BUYER shall be the quantity specified in the documents issued by the SELLER. Such quantity shall be verified using the commercial metering devices installed in the place of loading and owned by the warehouse operator.
20. In the event that, by fault of the SELLER, the quantities ordered and accepted for shipment during a given calendar week are not delivered in accordance with the timetable confirmed between the PARTIES, the SELLER undertakes to carry out such dispatches in a subsequent period, even if this requires an extension of the term of the CONTRACT. In this case, the BUYER shall have the right to refuse to accept the subsequent delivery of the goods that were not shipped within the agreed period, if the extension of the delivery time proposed by the SELLER exceeds half the term of the CONTRACT. However, the SELLER shall not be obliged to pay any sanctions, penalties and/or damages as a result of the delayed delivery under no circumstances beyond its obligation to deliver the undelivered quantities. In the event that, by fault of the BUYER, the quantities ordered and accepted for shipment during a given calendar week are not delivered in accordance with the timetable confirmed between the PARTIES, the BUYER undertakes to order and accept such dispatches in a subsequent period, even if this requires an extension of the term of the AGREEMENT. In such situations, the SELLER shall have the right to refuse the subsequent delivery of the goods that was not shipped by fault of the BUYER.

V. PRICE

21. The price of the goods shall be determined by the PARTIES upon the conclusion of the

CONTRACT and shall be expressly stated as a special condition.

22. The price of the goods shall be fixed and may not be amended, unless after the signing of the CONTRACT legislative changes in the tax regime of the transaction occur, e.g. new taxes, duties, excise duties, levies, fees, etc. are introduced or applicable rates are changed.
23. Value added tax (VAT) shall be accrued on the price of the goods if such a tax is payable for the specific transaction.
24. VAT shall not be charged if the supply is intra-Community and therefore exempt from tax. A mandatory condition for tax exemption is that the BUYER has a VAT identification number issued by a respective EU Member State, other than the Republic of Bulgaria, valid as of the respective delivery date, and the goods to arrive in another EU Member State. In order to prove tax exemption, the BUYER shall be obliged to notify the SELLER of its VAT identification number prior to the delivery of the goods. The BUYER shall also be obliged to acknowledge the receipt of the goods in the respective Member State of the European Union (EU), indicating the relevant date and place by sending an official confirmation letter in accordance with items 47 of these GTC.
25. If the BUYER fails to fulfil its obligation under items 24, 41, 47 and 48 of these GTC or it turns out that the delivery in question does not comply with the requirements for an intra-Community supply exempt from tax, specified in Article 138 of Council Directive 2006/112/EC on the common system of value added tax and the respective requirements in the Bulgarian VAT Act, the SELLER shall be entitled to charge the VAT due additionally. Where an invoice has already been issued for the supply, the SELLER shall have the right to charge VAT at a later stage.
26. The BUYER hereby confirms that it has been duly informed by the SELLER and is fully aware that in case of any change in any of the circumstances referred to in Clauses 42.1 or 42.2 below, relating to the goods ordered under Section III above, this change shall trigger obligation for the SELLER to charge 20 % Bulgarian VAT on the respective supply to the BUYER, that VAT being due and payable by the BUYER within the deadlines under the CONTRACT.

VI. PAYMENT TERMS. GUARANTEE DEPOSIT

27. The BUYER shall be obliged to pay the price specified in the CONTRACT, and if no contract has been concluded – the price of the goods as per the sales order, in advance, not later than the day preceding the requested date of handing over of the goods by the SELLER.
28. The BUYER shall be obliged to pay the price of the goods via a bank transfer, so that the amount due is fully credited to the bank account specified by the SELLER, without any reductions, withholding, counterclaims or deductions. All commissions and fees accrued and collected by the servicing banks of the BUYER and the SELLER for the bank transfer shall be borne by the BUYER.
29. Goods shall be shipped from the SELLER's warehouse after the funds transferred as payment of the full price of the goods are credited to the bank account of the SELLER and the payment received is entered in the SELLER's information system based on a bank statement received from the SELLER's bank.
30. The BUYER shall pay the SELLER a guarantee deposit in the amount and within the deadline agreed in the CONTRACT. The SELLER shall not owe the BUYER any interest on the guarantee deposit funds for the period during which they were available. The guarantee deposit shall serve as security for the full performance of all obligations of the BUYER under the CONTRACT, including but not limited to: payment of the sales price under the CONTRACT; ordering and/or delivery of all quantities of goods agreed in the CONTRACT; payment of all penalties provided for in the CONTRACT and these GTC; payment of damages, etc., as well as for all receivables of the SELLER in connection with the cancellation of the CONTRACT through the BUYER's fault.
31. The SELLER shall draw down the amount of the guarantee deposit in full or in part if the BUYER fails to fulfil all or part of its obligations under the CONTRACT, including the payment of penalties, as well as in the event that the CONTRACT is cancelled through the BUYER's fault. The SELLER shall be entitled to draw down the amount of the guarantee deposit without prejudice to its right to seek compensation for any damage or loss of profit in accordance with the general procedure.
32. If there are no grounds for the drawdown of the guarantee deposit, it shall be set off against the advance payments due for shipment of the last consignments under the Contract, unless the PARTIES have expressly agreed for its release.

VII. CREDIT LIMITS

33. In the event that the PARTIES agree that the price under the CONTRACT shall be payable within a specified period after the date of shipment of the goods, the BUYER's total liabilities for unpaid invoices at the date of shipment may not exceed the specific amount determined in accordance with the procedure laid down in item 34 of these GTC, hereinafter referred to as credit limit for the purposes of the GTC.
34. The SELLER shall determine the amount of the credit limit unilaterally and at its sole discretion in compliance with its internal policies and procedures, and has the freedom to reduce or withdraw at any time.
35. The SELLER shall have the right to refuse to accept BUYER's delivery requests and shall not be liable for damages for any losses suffered and/or loss of profit of the BUYER related hereto, in case that, upon execution of certain delivery, the total value of the outstanding invoices would exceed the approved credit limit. Upon reaching the approved credit limit amount, the BUYER shall have the right to resume its deliveries of goods under the CONTRACT, upon receipt of a subsequent payment under invoices issued for performed deliveries into the SELLER's bank accounts. The payment should be for such an amount that upon issuance of the invoice for the following delivery requested, the total amount of the outstanding invoices does not exceed the approved credit limit.
36. In the event of reduction or withdrawal of the credit limit by the SELLER, the respective amount or the total amount payable under invoices issued for credit sales, which are outstanding as of the date of the reduction or withdrawal of the credit limit, shall become immediately payable upon the SELLER sending a written notice to the BUYER's e-mail, upon the SELLER's statement of reduction or withdrawal of the credit limit and shall be settled by the SELLER in the sequence of their issuance (in chronological order) – from the earliest to the latest issued invoice, regardless of the BUYER's instructions added to the relevant banking documents for the payments performed after the date of reduction or withdrawal of the credit limit.
37. In the event of withdrawal of the credit limit by the SELLER, all subsequent deliveries of goods under the CONTRACT shall be paid in advance

in accordance with items 27 and 28 of these GTC.

VIII. DEFAULT ON PAYMENTS

38. In the event of default of due payment under issued invoices, in order to mitigate its credit risk, the SELLER shall have the right to refuse to accept requests for delivery of goods to the BUYER and shall not be liable for damages for any losses suffered and/or loss of profit of the BUYER related hereto. In this case the processing of delivery requests might be resumed by the SELLER only upon receipt of all amounts payable under overdue invoices into the SELLER's bank accounts.
39. In the event of default on any payment under the CONTRACT, as well as in the event that the SELLER is entitled to a default penalty for non-performance of the CONTRACT or its cancellation through the fault of the BUYER, the SELLER shall have the right, at its sole discretion, to declare all its receivables from the defaulting BUYER arising from other contracts entered into with the BUYER to be fully or partially due and payable and to offset the amounts received under such other contracts against the overdue payments under the CONTRACT.

IX. OWNERSHIP, RISK AND ORGANISATION OF TRANSPORTATION

40. The ownership and all risks of accidental loss or damage to the goods shall pass from the SELLER to the BUYER when the goods are loaded onto the means of transport provided by the BUYER or the SELLER or when the goods are handed over to the shipping agent specified by the BUYER, unless otherwise provided for in the CONTRACT.
41. In case the BUYER provides under Clause 24 above a valid VAT identification number issued by an EU Member State other than the Republic of Bulgaria, *and* if the goods ordered by the BUYER under Section III above: (1) shall be transported outside the territory of the Republic of Bulgaria to another EU Member State and (2) the BUYER expects or intends to transfer the ownership over any such goods to any third party, it shall transfer the ownership over those goods to any such third party only after they have physically left the territory of the Republic of Bulgaria.

42. In case the BUYER provides under Clause 24 above a valid VAT number issued by an EU Member State other than the Republic of Bulgaria, *and* any goods requested by the BUYER under Section III above: (1) shall be transported outside the territory of the Republic of Bulgaria to another EU Member State and (2) such transportation shall not be organized or performed by the SELLER, or on its behalf or at its expense, the BUYER shall be obliged hereby undertakes, declares and confirms that *one of the following two options* shall be effectively applied and accomplished by it regarding any of the requested goods:

1. *Either* the BUYER shall be the final customer of the goods, meaning that all of the below circumstances shall be met *cumulatively*:

- i. The final destination point of any transportation indicated by the BUYER in the respective written delivery request and transportation documents, of any and all goods requested by the BUYER under Section III above shall be a premise/location/warehouse of the BUYER in the destination member state, irrespective if owned, hired or held/used by it on any other grounds; *and*
- ii. All goods shall be subject to effective unloading in this premise/warehouse/location held/used by the BUYER and indicated by him in the respective written delivery request and transportation documents; *and*
- iii. The BUYER shall transport the goods by himself or through a third party acting on behalf and at the expense of the BUYER; *and*
- iv. The BUYER shall assume and bear any and all risks related to the loss of any goods from the moment of loading the goods on the truck/s in the Republic of Bulgaria until their arrival/unloading at the final destination point in the destination state indicated in the respective electronic requests and transport documents; *and*
- v. The BUYER shall transfer the ownership of any such goods to a third party only after such goods have actually been unloaded at

- the BUYER's premises/warehouse/location.
2. Or the BUYER shall both:
- Transport the goods by himself or through a third party acting on behalf and at the expense of the BUYER; *and*
 - Assume and bear any and all risks related to loss of any goods from the moment of loading the goods on the truck/s in the Republic of Bulgaria until their arrival/unloading at the final destination point in the destination state indicated in the respective electronic requests and transport documents.
43. The BUYER shall be obliged to confirm any or all circumstances indicated in Clauses 42.1 or 42.2 above, as the case may be, for each and every electronic delivery request in accordance with Section III above.

X. DOCUMENTS

44. For each consignment of goods delivered by the SELLER to the BUYER or to the carrier (shipping agent), a taking-over certificate (TOC) in accordance with a standard form of the SELLER shall be prepared and signed by the PARTIES. The following shall be indicated in the TOC as a minimum: date of shipment; type, packaging and quantity of the shipped goods; points of shipment; vehicle number; name of the SELLER's representative or the warehouse operator; name of the BUYER's representative or of the carrier who signed the document. A TOC shall be issued only upon for consignment of goods using road transport.
45. Within the statutory time limit, the SELLER shall issue invoices for all deliveries of consignments performed within the previous days and shall send them to the BUYER. Invoices shall be sent electronically through the website www.efaktura.bg or by international courier.
46. For transportation of goods outside the country, in addition to the TOC, the representatives of the SELLER and the carrier shall prepare and sign international consignment notes in accordance with the Convention on the Contract for the International Carriage of Goods by Road (CMR) or the Uniform Rules concerning the Contract of International Carriage of Goods by Rail (CIM), constituting Appendix B to the Convention concerning International Carriage by Rail (COTIF). In such cases, the BUYER undertakes to send the SELLER, not later than 7 (seven) days after the shipment date, unless the transport has taken a longer period, a copy of the CMR/CIM consignment note with the signature and stamp of the recipient of the goods in the relevant cell of the document, certifying that the goods have been received. In case of non-fulfilment of the obligation under this section, the BUYER shall be liable for any damages caused to the SELLER by such non-fulfilment.
47. In addition to the requirements set forth in the previous clause, when a consignment of goods is transported from the territory of the Republic of Bulgaria to the territory of another EU Member State, the BUYER undertakes to send the SELLER, by an international courier service and by e-mail at confirmations@agropolychim.bg, a formal written confirmation, as per a standard form of the SELLER, signed by an authorised person and stamped with a company stamp, certifying that the goods have been received in the territory of the other Member State. The following must be indicated in the written confirmation: date and place of receipt; name and official capacity of the person who accepted the goods; type and quantity of the goods; type, make and registration number of the vehicle that was used for the transportation; name and official capacity of the person who handed over the goods.
48. To facilitate the BUYER, the confirmation letters under the preceding section shall be automatically prepared by the SELLER twice a month for the period from the 1st until the 15th and from the 16th until the end of the month, within 5 (five) days after the expiration of the respective intermediate period, and shall be sent to the BUYER by e-mail, with pre-completed details regarding the deliveries carried out during the previous calendar month. In this case, the BUYER's obligation is only to fill in the place and date of receipt of the individual consignments of goods, its name and official capacity, to sign and stamp the letter and to send it to the SELLER within 15 (fifteen) days from the date of receipt, as described in the preceding paragraph.
49. The SELLER shall be obliged to provide and deliver to the BUYER a product quality certificate issued on the basis of an analysis by an accredited chemical laboratory for each consignment of goods or group of

consignments, the quality of which the SELLER guarantees to be in compliance with the parameters specified in the certificate.

50. The documents certifying the origin of the goods shall be issued in accordance with the instructions of the BUYER. For destinations within the European Union (EU), at the request of the BUYER the SELLER shall provide a T2L/T2LF certificate issued and certified by the competent authorities in the Republic of Bulgaria, in accordance with the EU regulations. For other destinations, the SELLER shall provide another type of certificate of origin of the goods (for example EUR.1 Movement Certificate) issued, signed and certified by the competent authorities in the Republic of Bulgaria, in accordance with the provisions effective in the country of destination.

XI. DISCLAIMER OF WARRANTY

51. Unless otherwise expressly agreed between the PARTIES in writing, the quality of the goods at the moment of their delivery by the SELLER to the BUYER shall conform exclusively to the product specification specified in the CONTRACT and the quality certificate issued for the particular consignment of goods.

XII. COMPLIANCE WITH THE LAW

52. The SELLER warrants that the goods delivered to the BUYER comply with all the requirements of Regulation (EC) No 1907/2006 of the European Parliament and of the Council of 18 December 2006 concerning the Registration, Evaluation, Authorization and Restriction of Chemicals (REACH). The SELLER shall carry out its activities in compliance with the requirements of Regulation (EU) 2003/2003 regarding Fertilizers and Regulation (EU) 2019/1009 of the European Parliament and of the Council of 5 June 2019 establishing rules on introducing fertilizing products on the EU market and amending Regulations (EC) No 1069/2009 and (EC) No 1107/2009 and repealing Regulation (EC) No 2003/2003 (the Regulation) in accordance with the deadlines set out in the Regulation for its entry into force and the stages of its transposition.
53. The SELLER shall provide the BUYER with a document certifying the pre-registration of the chemical substances and mixtures contained in the purchased goods, as well as with a Safety Data Sheet (SDS) of the goods in accordance with the provisions of the REACH Regulation. In

view of fulfilling its obligation under the preceding sentence, the SELLER shall ensure the posting and maintaining of an up-to-date version of SDS on the website agropolychim.bg.

54. The means of transport used to carry the goods must meet the mandatory requirements of the European Agreement concerning the International Carriage of Dangerous Goods by Road (ADR) and of Ordinance No 40 of 14 January 2004 on the conditions and procedure for the carriage of dangerous cargo by road.
55. The BUYER undertakes to comply with the national and EU counter-terrorism and anti-money laundering legislation. The BUYER declares that: (a) the funds used to purchase the goods do not originate, directly or indirectly, from illegal activities; and (b) the goods purchased from the SELLER will not be used for terrorist and/or other illegal activities.
56. In compliance with the provisions of Articles 13 and 14 of Regulation (EU) 2016/679 of the European Parliament and of the Council of 27 April 2016 on the protection of natural persons with regard to the processing of personal data and on the free movement of such data (GDPR), the SELLER, acting in the capacity of data controller, provides the BUYER with information for the processing of the personal data of employees of the BUYER, received and/or collected with respect to negotiations, conclusion and implementation of the CONTRACT between the PARTIES, in the *Privacy Notice for Employees of Counterparties* as published on the website agropolychim.bg.
57. The data entered by the BUYER in the electronic dispatch requests generated via the SELLER's electronic customer portal, as described in Clause 13 of these General Terms and Conditions, shall be used by the SELLER for the purpose of declaring the transport of goods within the meaning of Ordinance No. H-5 of 29 September 2023 on the terms and procedures for exercising fiscal control over the movement of goods with high fiscal risk within the territory of the Republic of Bulgaria.
- The BUYER confirms that electronic dispatch requests submitted through the SELLER's customer portal are submitted on its behalf solely by duly authorized persons, and the BUYER bears full responsibility for exercising control over such authorization.
- The BUYER shall be liable to the SELLER for any damages resulting from incorrectly or untimely submitted information, including but not limited to fines and penalties imposed as a

result of a fiscal inspection by the National Revenue Agency that identifies inaccuracies in the data confirmed by the BUYER in the electronic requests.

The BUYER shall reimburse the damages incurred immediately upon request by the SELLER.

The BUYER shall bear the same liability in cases where the dispatch request is submitted in the form of an electronic message sent by the BUYER to the SELLER from a primary correspondence email address mutually confirmed by the Parties.

XIII. CLAIMS

58. The BUYER shall be obliged to organize the inspection of the goods at the time of their loading on the respective vehicle and to immediately notify the SELLER of any identified visible deficiencies. If the BUYER fails to do so, the goods shall be considered approved as conforming to the requirements.
59. The SELLER shall not be liable for any direct or indirect damages or losses caused resulting from subsequently identified quality deficiencies of the goods delivered to the BUYER.
60. Claims relating to the quantity and quality of the goods covered by this CONTRACT may only be made prior to the acceptance of the goods by the BUYER or the carrier and if accompanied by a record issued by an independent commodity inspection organisation.
61. Claims regarding missing goods and/or changes in quality parameters during transportation will not be accepted by the SELLER.

XIV. FORCE MAJEURE

62. Neither PARTY shall be liable for any potential full or partial default or delay in the performance of its obligations, except for the performance of monetary obligations, where such default or delay is due to force majeure.
63. Force majeure shall be interpreted within the meaning of Article 306 of the Commerce Act. Within the meaning of these GTC, force majeure shall mean circumstances caused by or arising from war, hostilities, sabotage, blockade, revolution or insurrection, expropriation or nationalization, embargo or restrictions on imports or exports, natural disaster, fire, frost, earthquake, storm, tidal wave or marine risk, accident, delay, damage or

arrest of ships, incidents in or closing of ports, piers, canals or other facilities, or accompanying elements of shipping or navigation, strikes, lockouts or other labor disturbances, shortage of raw materials at the manufacturer or industrial accidents, as well as any other event beyond the reasonable control of the PARTIES.

64. The PARTY affected by the force majeure shall take all necessary measures to recover the damages and losses incurred and shall promptly notify the other PARTY in writing of the nature of the force majeure and the potential consequences it might have on the non-performance of the CONTRACT. The notification shall be accompanied by a document issued by the Bulgarian Chamber of Commerce and Industry, certifying the event, respectively the Chamber of Commerce in the country of registration of the foreign trader, attesting to the event.
65. Force majeure will lead to the adjustment of the agreed deadlines and timetables if the circumstances affect directly the performance of the CONTRACT and the performance of the obligations and related counterparty obligations shall be suspended for the duration of the force majeure.
66. If the force majeure continues for more than 3 (three) months, either PARTY may terminate the CONTRACT by sending a written notice effective immediately upon receipt. In such cases, the non-defaulting party shall not be entitled to any compensation and/or penalties.

XV. SANCTIONS AND PENALTIES

67. In the event of late payment of the price of the CONTRACT, the BUYER shall owe the SELLER a default penalty for each day of delay in the amount of 0.05% (zero point zero five percent) of the value of the overdue payment.
68. If the BUYER fails to accept the goods ordered within the agreed time, the BUYER shall owe the SELLER a default penalty for each day of delay in the amount of 0.05% (zero point zero five percent) of the value of the goods not received.
69. In the event that smaller quantities than those approved by the SELLER, within the meaning of item 11(iii) of these GTC, are loaded, the BUYER shall owe the SELLER a daily penalty in the amount of BGN 2 per tonne (two leva per tonne), VAT excluded, for each tonne approved but not dispatched. When calculating the

penalty for the respective day, the tolerance referred to in item 11(iii) of these GTC shall be deducted, as well as the quantities not dispatched as a result of failed transport due to force majeure as defined in item 62 of Section XIV of these GTC. No penalty shall be charged for quantities smaller than 15 (fifteen) tonnes per day that have not been dispatched. The penalty shall be invoiced by the SELLER on a weekly basis and shall be due for payment by the BUYER within 5 (five) days from the invoice date.

70. In case of cancellation of the CONTRACT through the fault of either PARTY, the defaulting PARTY shall owe a penalty in the amount of 15% (fifteen percent) of the total value of the CONTRACT, but no more than 30% (thirty percent) of the outstanding portion of the CONTRACT.

XVI. NOTICES

71. All notices under the CONTRACT must be made in writing and, unless otherwise specified, must be delivered in person, by courier, by e-mail or fax to the registered office of the SELLER or the BUYER indicated in the CONTRACT.
72. Every notice shall be deemed received: (a) if delivered in person – at the time of delivery; (b) if sent by courier – at the time of receipt, with the delivery note from the courier serving as proof; (c) if sent by fax – at the time indicated in the report of the sending fax that the fax has been sent successfully and with no errors to the recipient's address; and (d) if sent by e-mail – upon receipt.

XVII. GOVERNING LAW AND DISPUTE RESOLUTION

73. All legal relations between the PARTIES not covered by the CONTRACT and these GTC shall be governed by the provisions of the Bulgarian civil and commercial legislation in force, as well as the provisions of INCOTERMS 2020.
74. Any disputes arising from these GTC and/or the special conditions of the CONTRACT or relating thereto, including disputes arising from or concerning its interpretation, validity, performance or termination, as well as any disputes relating to filling gaps in the CONTRACT or adapting it to new circumstances, shall be resolved by the competent Bulgarian court.

XVIII. ADDITIONAL PROVISIONS

75. The CONTRACT may only be amended and supplemented by mutual agreement between the PARTIES expressed in writing. No trading, preliminary transactions or actual actions or performance between the PARTIES shall be deemed to alter the terms and conditions of these GTC and the special conditions of the CONTRACT.
76. The BUYER may not transfer its rights and obligations under the CONTRACT to a third party without the express written consent of the SELLER, except in the case of reorganisation of the respective company.
77. The BUYER undertakes to not sell or otherwise transfer, directly or indirectly, the rights or ownership of the goods purchased from the SELLER, thereby providing an economic resource to or for the benefit of any natural or legal persons, entities or bodies, or any natural or legal persons, entities or bodies affiliated with them, included in the international sanctions lists. In the event of non-performance of the obligation under this clause, resulting in damage to the SELLER, including, but not limited to, sanctions imposed by the national competent authorities, loss of customers, loss of profit, etc., the BUYER shall owe the SELLER full compensation for the damage.
78. If the BUYER decides to resell the purchased goods, it will do so on its own behalf and on its own account, without binding the SELLER with obligations to third parties.
79. The PARTIES undertake not to disclose to third parties confidential information which has been exchanged during the bilateral negotiations or which has come to their knowledge in the course of the performance of the CONTRACT.
80. Confidential information shall be any information received by any of the PARTIES during or in connection with the negotiation, conclusion and performance of the CONTRACT, relating to the manufacturing and commercial activities of the PARTIES and constituting company and trade secret of the party, the disclosure of which could have a negative effect on the injured party or give a comparative advantage to a competitor.
81. In the event that any provision of these GTC or part thereof is declared invalid by a competent court in the manner prescribed by law, these GTC shall continue to be valid with regard to the remaining clauses, respectively with regard to the remaining part of the clause concerned.

82. These GTC shall also apply to services provided in the course of or in connection with transactions for the sale of goods.
83. In the event of a conflict between the special conditions of the CONTRACT, on the one hand, and the GTC, on the other hand, the provisions of the special conditions of the CONTRACT shall prevail.

XIX. ENTRY INTO FORCE

84. These GTC are drawn up on the grounds of Article 16 of the Obligations and Contracts Act and Article 298 of the Commerce Act; adopted by an Order of the Managing Director of AFER BULGARIA EOOD dated 24 February 2016 (effective as of 1 March 2016), amended by an Order of the Managing Director of AFER BULGARIA EOOD dated 12 October 2017 (effective as of 1 November 2017), amended by an Order of the Managing Director of AFER BULGARIA EOOD dated 23 August 2019 (effective as of 1 September 2019), amended by an Order of the Managing Director of AFER BULGARIA EOOD dated 28 February 2020 (effective as of 1 March 2020), amended by an Order of the Managing Director of AFER BULGARIA EOOD dated 03 May 2022 (effective as of 3 May 2022), amended by an Order of the Managing Director of AFER BULGARIA EOOD dated 18 July 2022 (effective as of 18 July 2022.), amended by an Order of the Managing Director of AFER BULGARIA EOOD dated 15 February 2024 (effective as of 01 March 2024), last amended by Order dated 02 May 2025 (effective as of 02 May 2025). An up-to-date version of this document is published on the website agropolychim.bg.